Andrea Zampar has a passion for large projects. No matter whether it involves parts for elegant skyscrapers, interiors for a cruise ship, or metal housings for thousands of ticket stations in the Paris Métro — the CEO at Metalinox, located in northern Italy, enjoys thinking and acting at large scale. This is a strategy that helps get him through difficult times. “In Italy we are in an uncertain period right now. That is why we have significantly boosted our share of large orders going to the rest of Europe and overseas, and will continue to do this. We are aiming for 75 percent,” says Zampar.

This approach provides a degree of certainty, but it also requires major effort on the part of his firm. “To make a valuable contribution to a major project, we have to satisfy two prerequisites. First, we must always be willing to accept new challenges. The second is that we have suitable technologies and the qualified staff needed to turn out excellent products. Metalinox has achieved both.”

“My employees, especially when they are involved in large-scale projects, have to be creative and able to work as a team,” says Andrea Zampar. Picture: Angelika Grossmann

“My employees, about one hundred in number, are an extremely important factor in our success,” emphasizes Andrea Zampar. Picture: Angelika Grossmann
“To make a valuable contribution to a major project, we need to have suitable technologies,” says Andrea Zampar. Picture: Angelika Grossmann