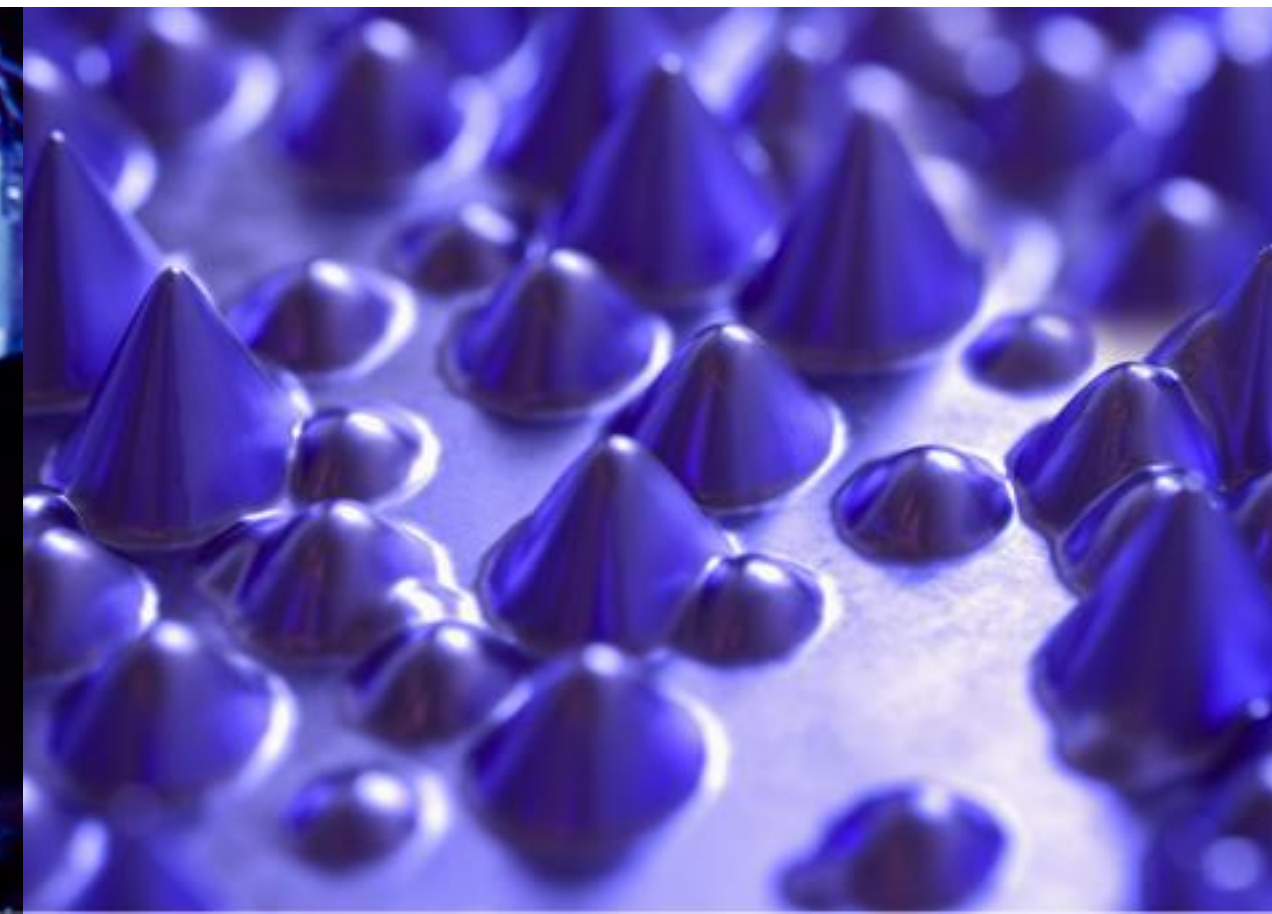
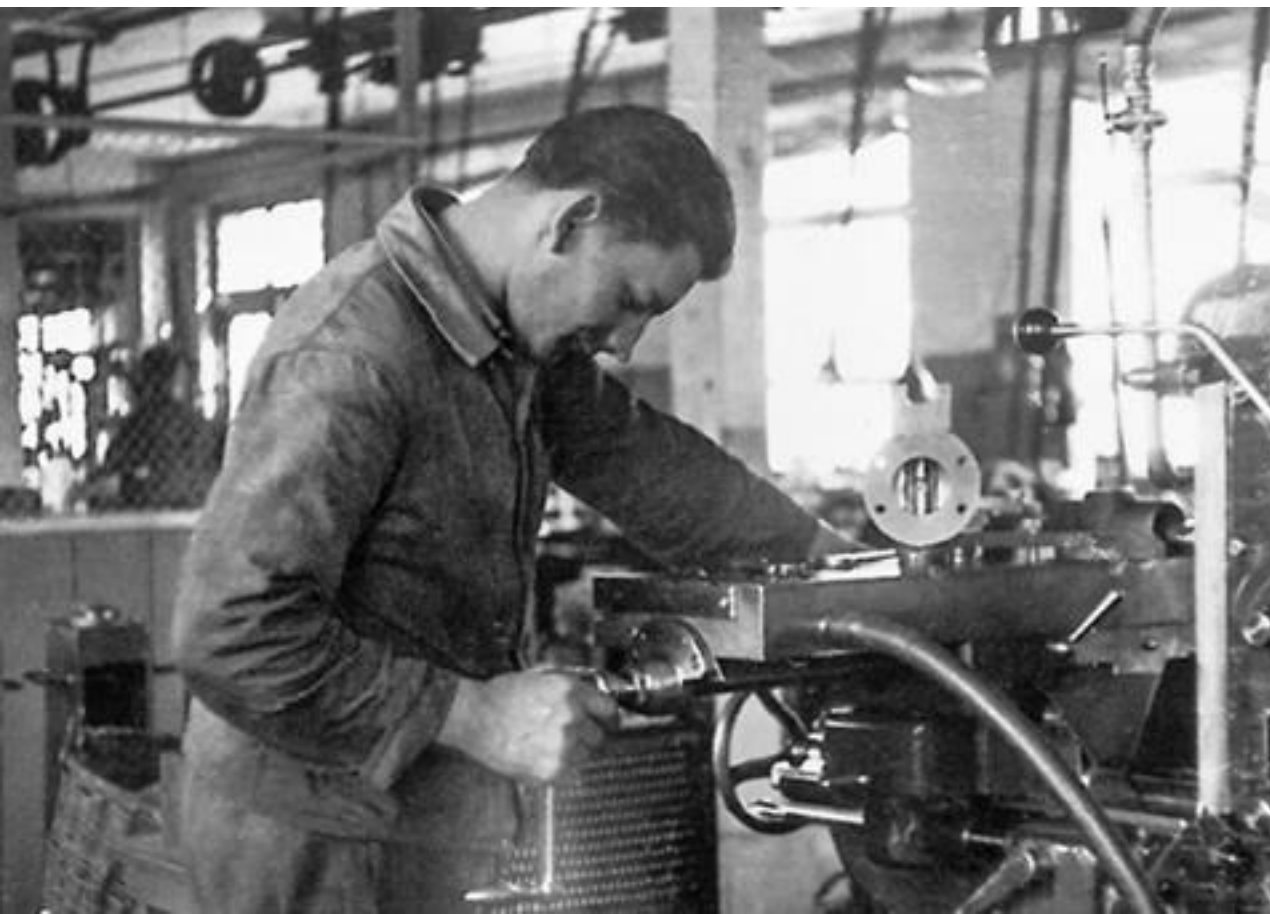


TRUMPF Press Conference 10/26/2023



TRUMPF



1923–
2023

100 JAHRE TRUMPF
GESCHÄFTSBERICHT 2022|23

100



40

1970-1980

100 JAHRE TRUMPF

41



Faszination
Laser

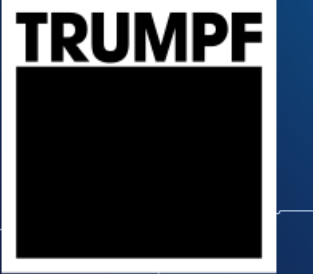
LASERLEUCHTEN
1985 entwickelt Trumf in Bischofs-
den ersten eigenen CO₂-Lasern.
Es er erfolgreich kundat, liegen
sich die Entwickler vor Freude
in den Armen.

Fiscal year
2022/23

in
figures

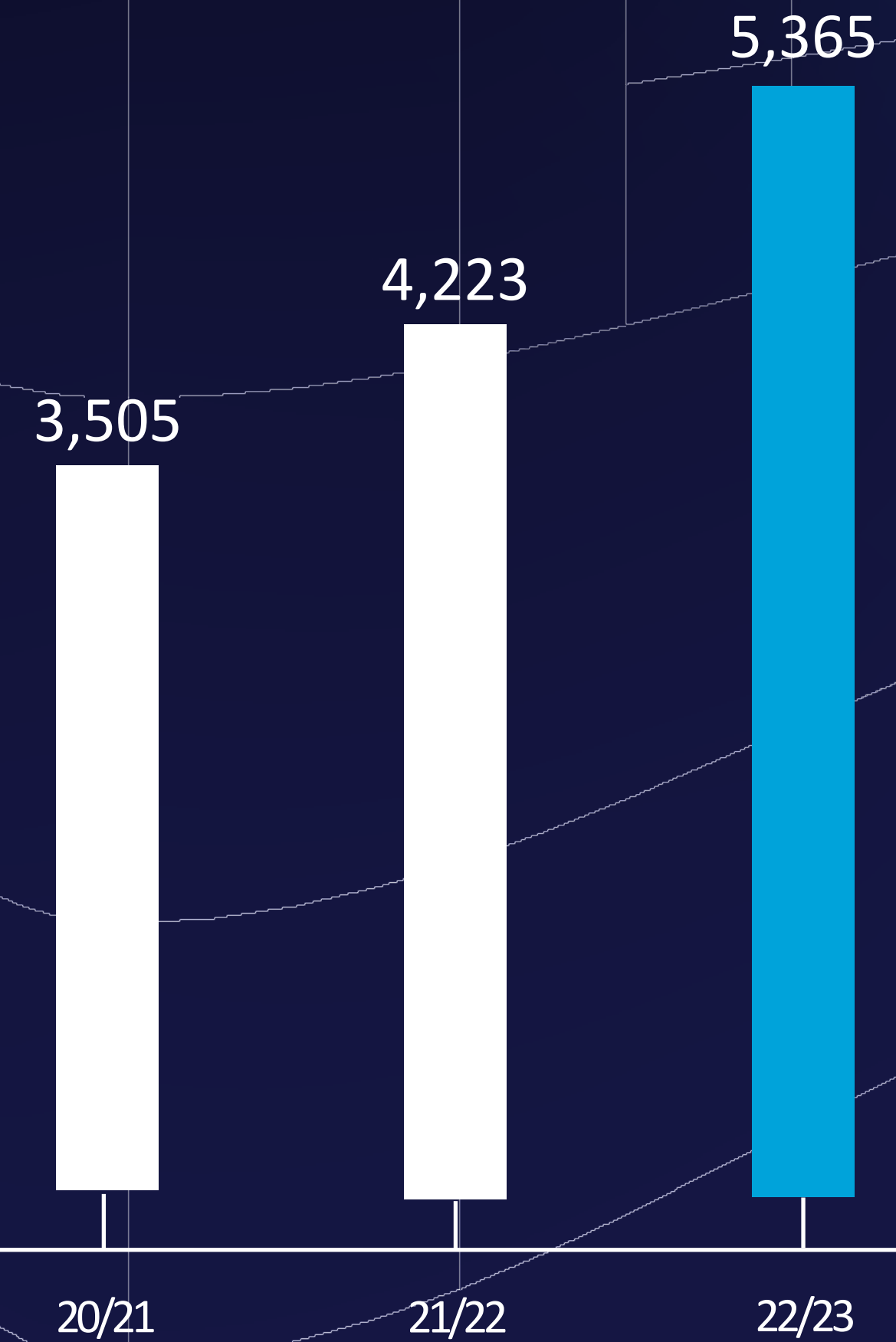
SALES REVENUES

in million €



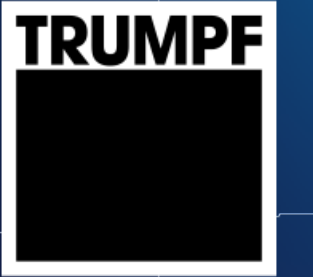
+ 27.0 %

Growth in sales revenues



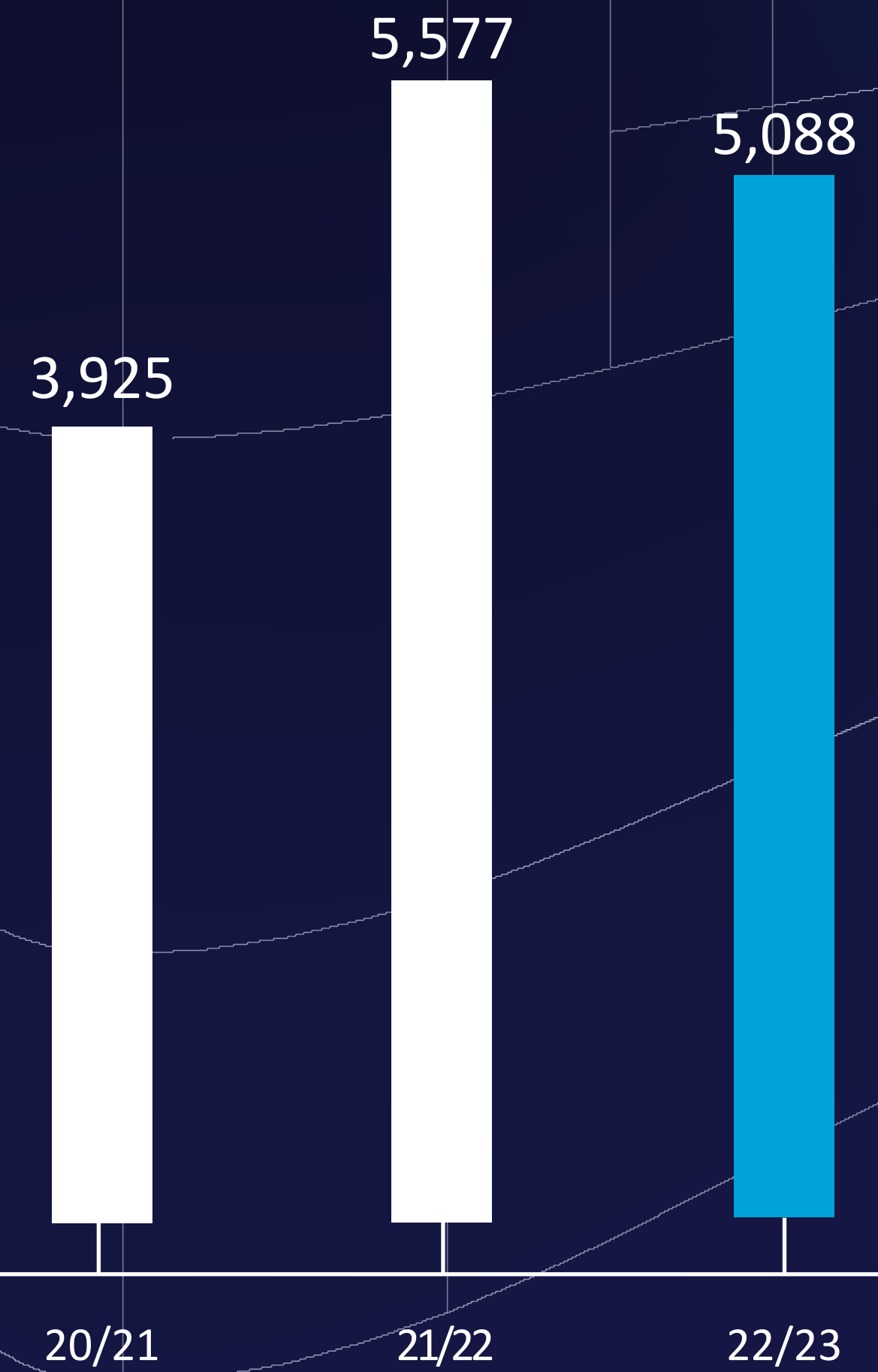
ORDER INTAKE

in million €

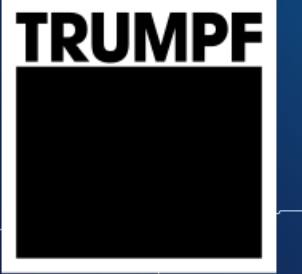


-8.8%

Decline in order intake



SALES REVENUES BY BUSINESS DIVISION

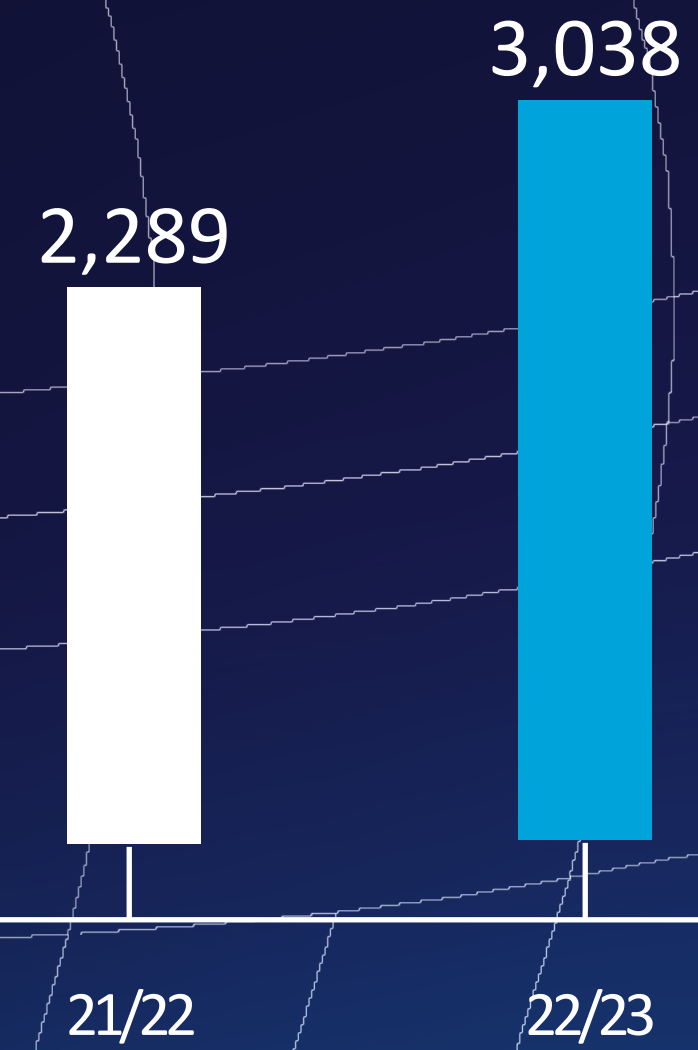


in million €

MACHINE TOOLS

+32.8%

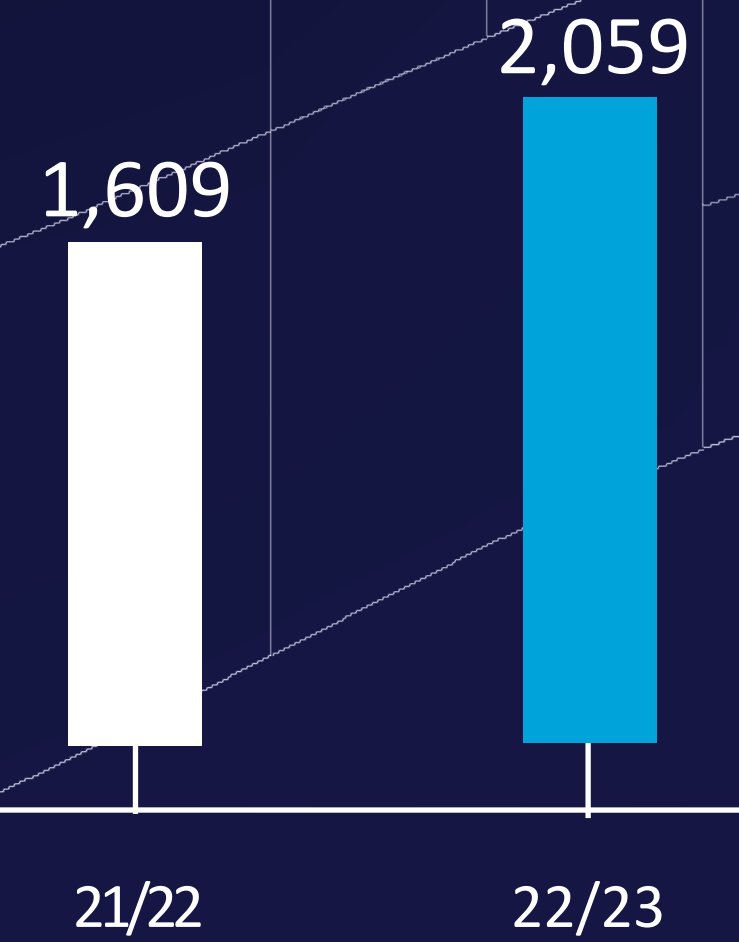
Increase in sales revenues

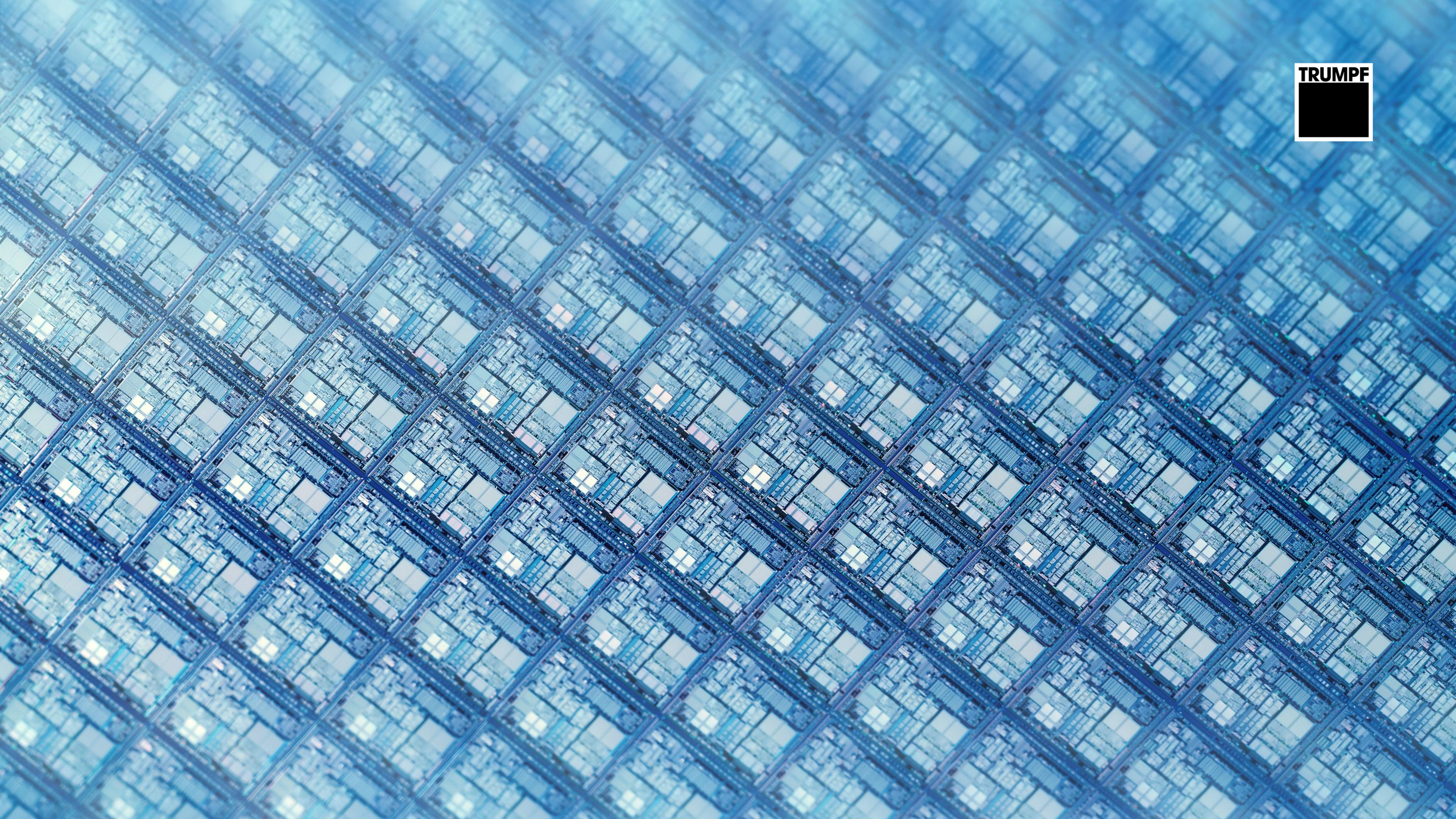


LASER TECHNOLOGY

+28.0%

Increase in sales revenues





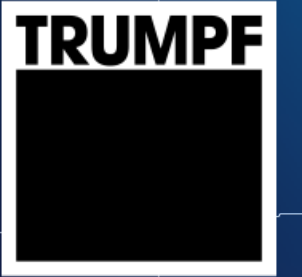
TRUMPF





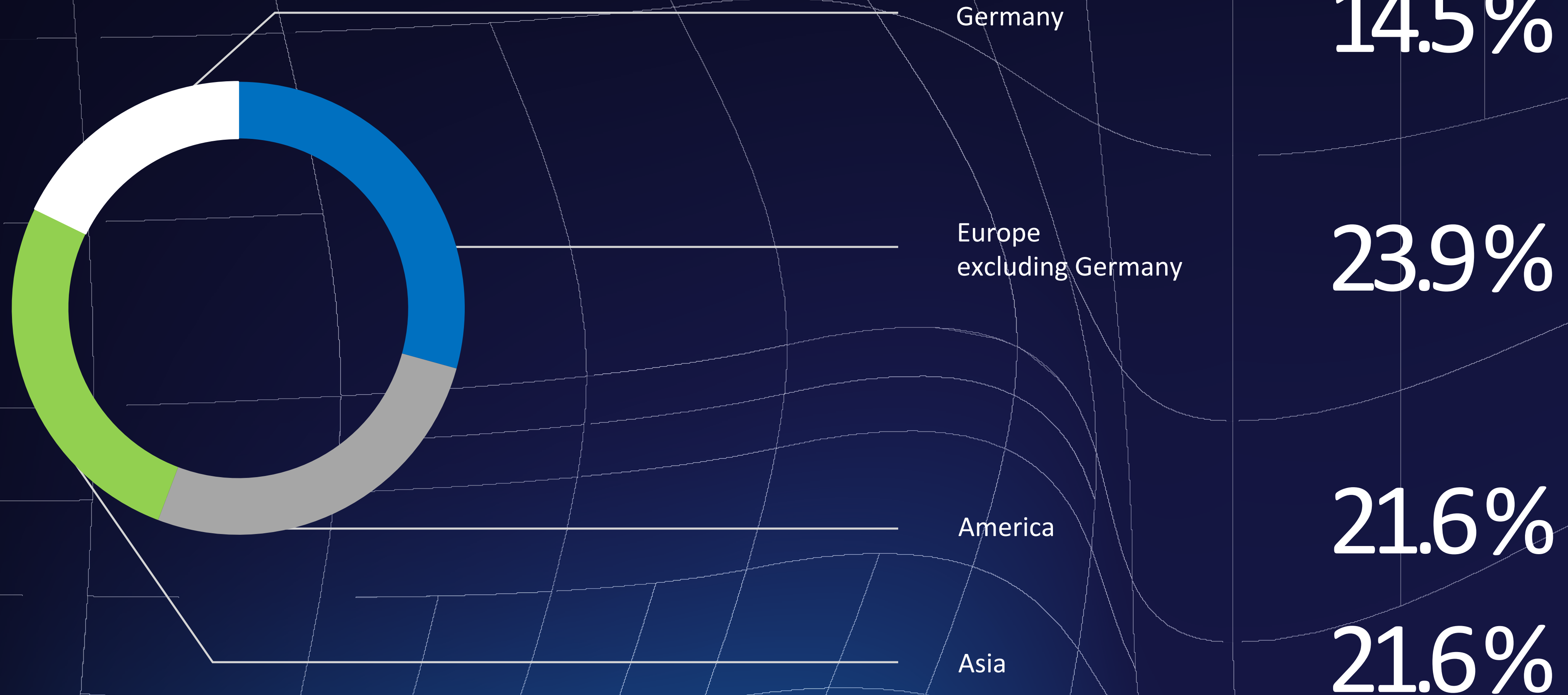
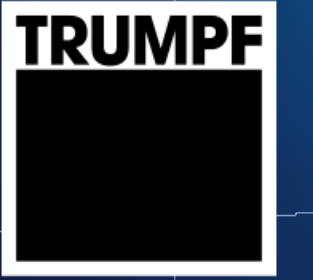
SALES REVENUES BY REGION

in million € and change from previous year in percent



SHARE OF SALES BY REGION OF TOTAL SALES

in percent

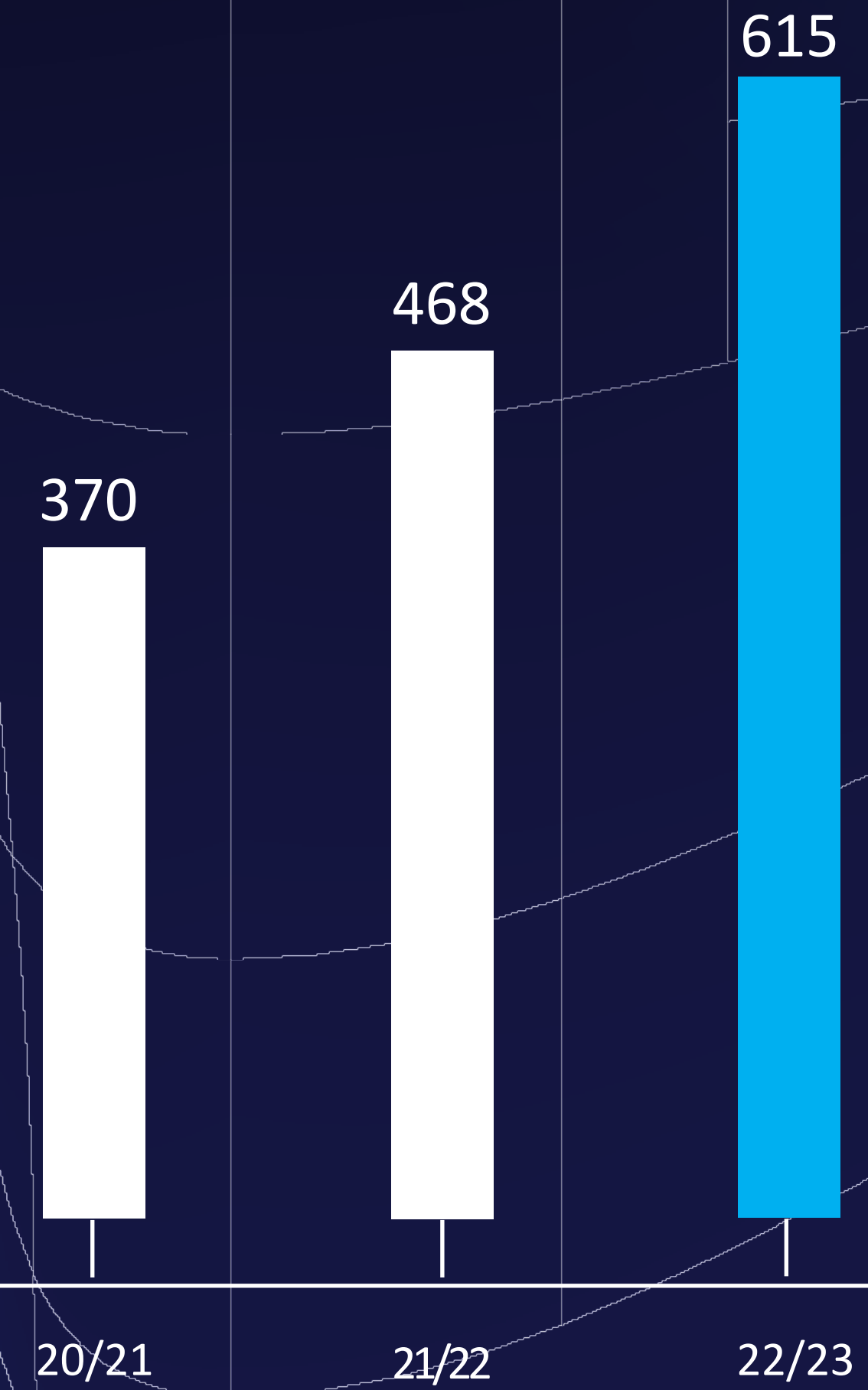
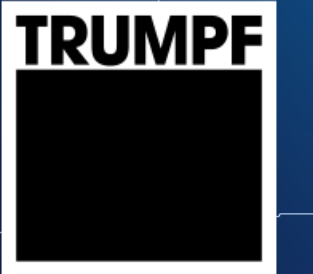


EBIT

in million €

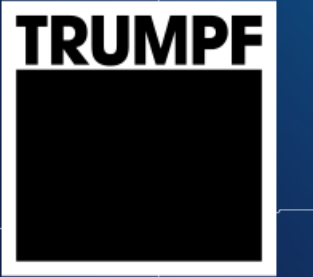
+31.4%

Growth in Earnings Before
Interest and Taxes



EBIT MARGIN

in percent



11.1%

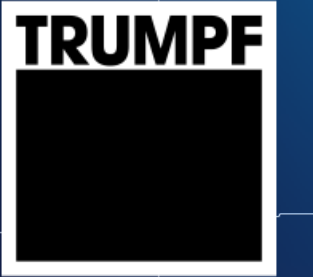
EBIT margin 2021/22

11.5%

EBIT margin 2022/23

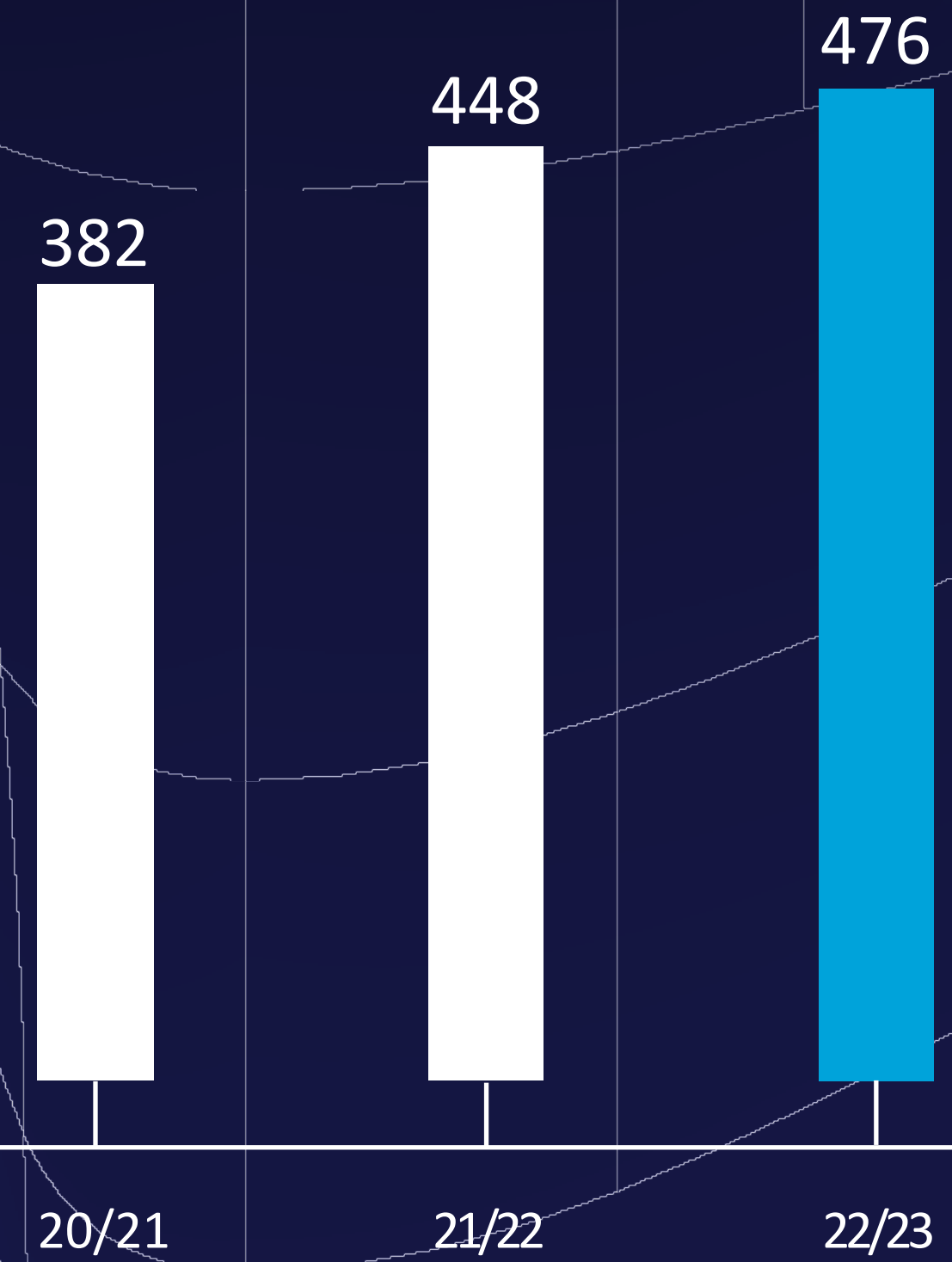
RESEARCH AND DEVELOPMENT

in million €

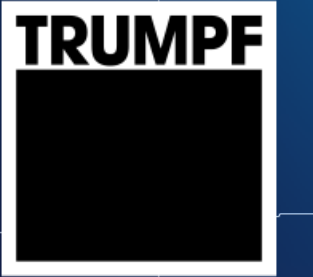


+6.3%

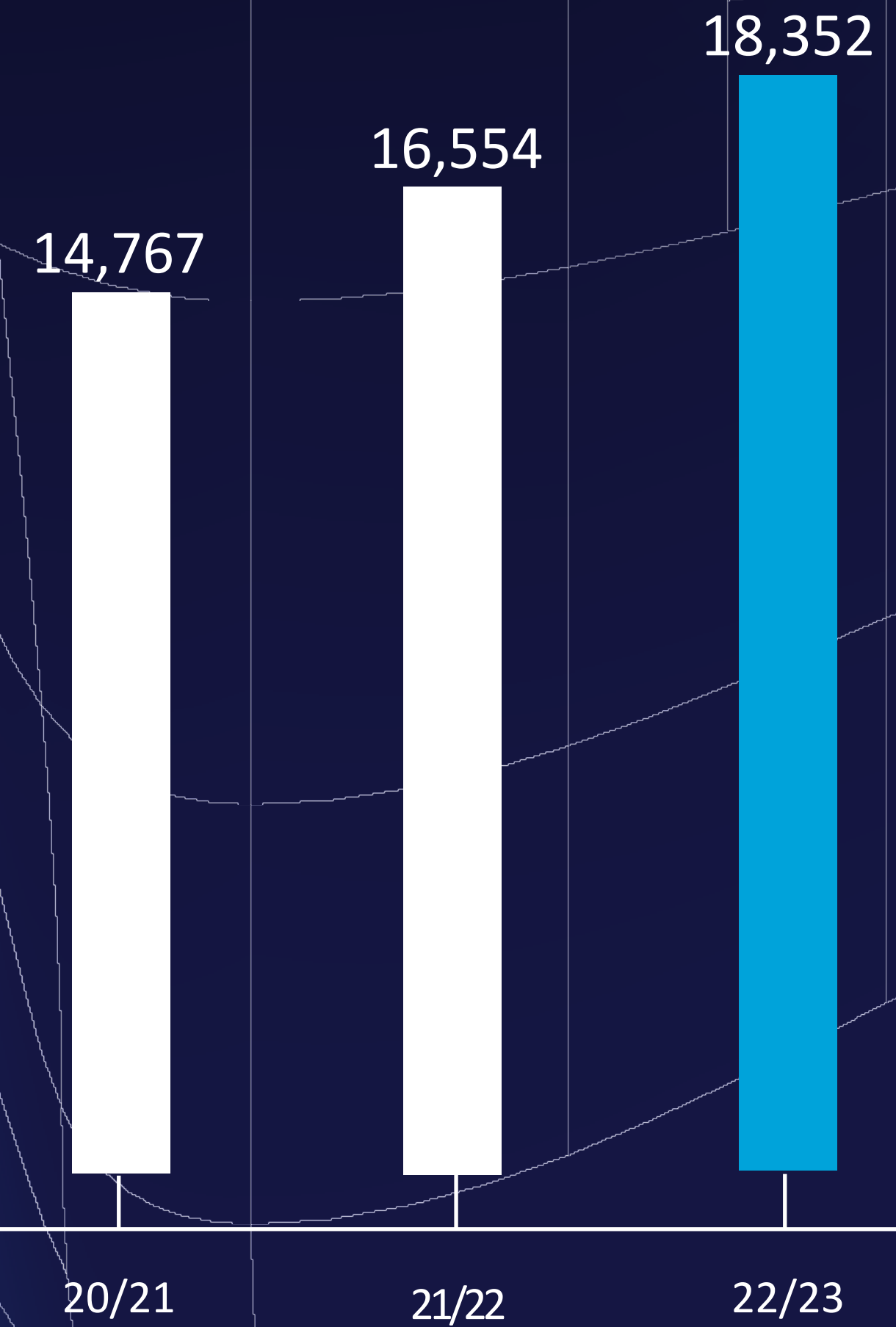
Growth in research and development costs



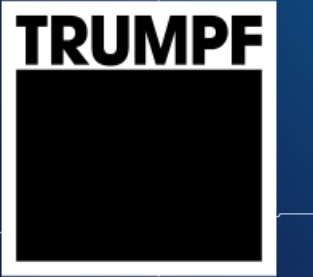
EMPLOYEES



+10.9%
Employee development



EMPLOYEES



+10.9%



Total
18,352

+8.4%



Germany
9,124

+13.4%



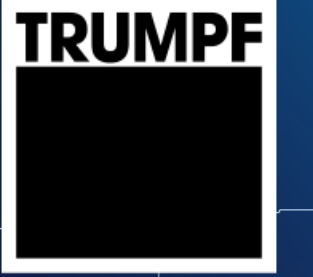
Outside Germany
9,228

TRUMPF



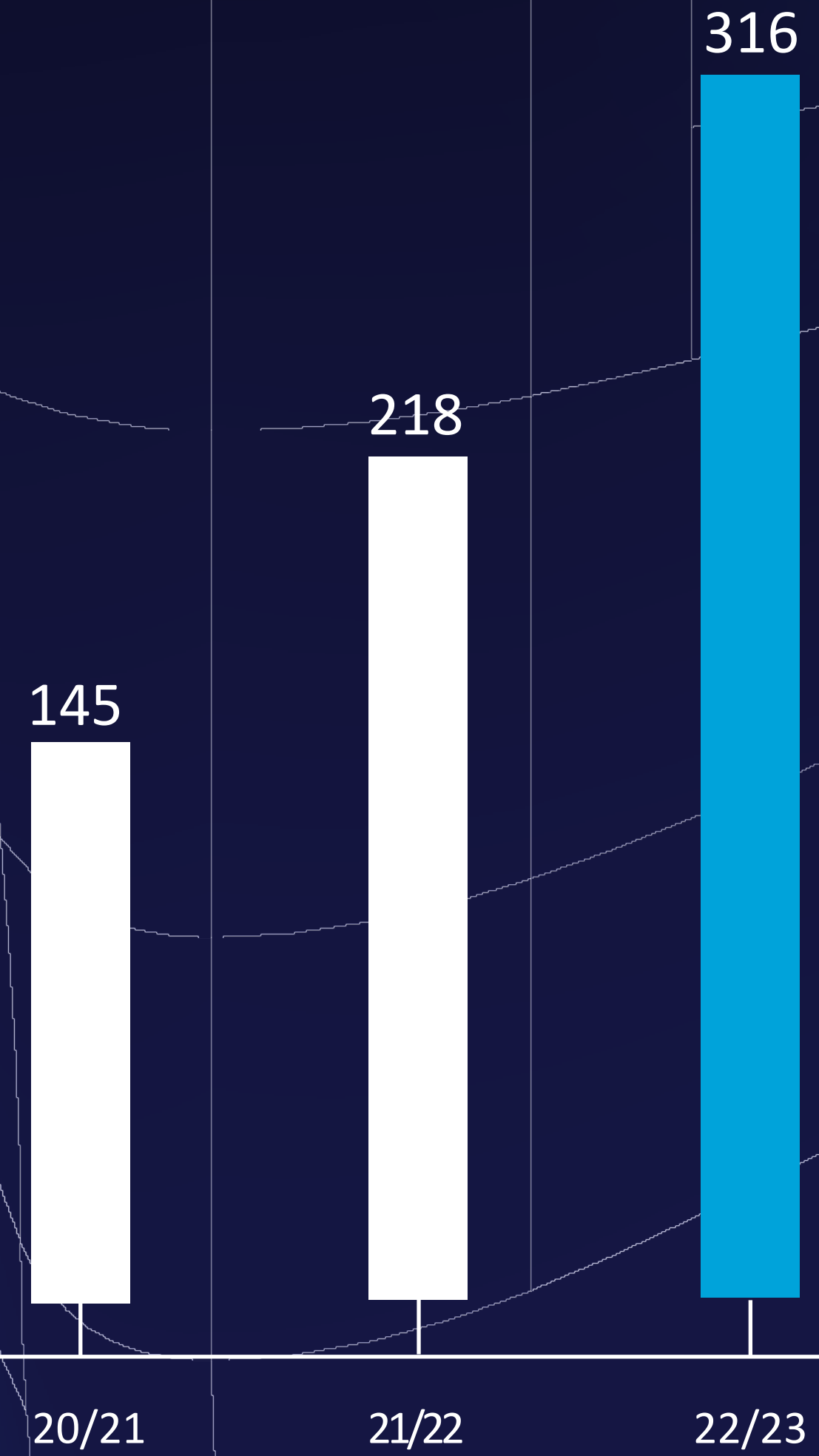
INVESTMENTS

in million €

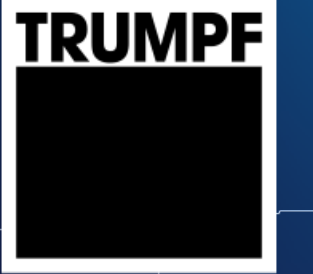


+44.7%

Growth in investments



AT A GLANCE



SALES REVENUES

5,365

million €

+27.0%

ORDER INTAKE

5,088

million €

-8.8%

EBIT

615

million €

+ 31.4 %

EBIT MARGIN

11.5 %



EMPLOYEES

18,352

+10.9%

INVESTMENTS

316

million €

+44.7%

